

Message Text

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ORIGIN COME-00

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R 161359Z APR 76

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS

AMCONSUL MARACAIBO

UNCLAS STATE 092410

E.O. 11652: N/A

TAGS: BENC, VE

SUBJECT: COUNTRY FINANCED SERVICES/MAJOR PROJECT:

--- ZULIA STEEL MILL

REF: A) STATE 76686

--- B) CARACAS 3517

1. APPRECIATE REFTEL B.

2. IT IS UNCLEAR WHETHER STELCO WILL CONTINUE TO PROVIDE
TECHNICAL ASSISTANCE AFTER IT COMPLETES FEASIBILITY STUDY.
IN THIS REGARD WILL STELCO PERFORM BASIC DESIGN AND
DETAILED ENGINEERING OR WILL THERE BE OPEN COMPETITION
FOR THIS CONTRACT.

3. ZULIA SEEMS TO BE MOVING RAPIDLY INTO PROJECT PHASES
WHERE INVOLVEMENT OF AMERICAN ENGINEERS WILL HAVE MAJOR
IMPACT ON FOLLOW-ON U.S. PROCUREMENT. AS PART OF AID
FINANCED STEEL CONSULTANTS REPORT ON ZULIA (REFTEL A)
WE HAVE ASKED FOR A COMPLETE EVALUATION OF OPPORTUNITIES

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FOR ENGINEERING-CONSTRUCTION FIRMS AND EQUIPMENT

SUPPLIERS. WE WOULD APPRECIATE E/C SECTION ASSISTANCE

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IN PREPARATION OF THIS REPORT SINCE THIS INFORMATION

WILL BE MAIN DETERMINANT IN HOW THE USG CAN BEST

ASSIST INDUSTRY. IN ADDITION SINCE TIME IS OF THE

ESSENCE WE REQUEST EMBASSY GIVE ARRANGEMENTS FOR

STEEL CONSULTANTS VISIT TIMELY ATTENTION SO THAT HE

CAN ARRIVE IN CARACAS AT EARLIEST POSSIBLE DATE. ROBINSON

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